



TTI JOB BENCHMARKING SUCCESS STORIES

These statistics are from companies that have realized the benefits of Job Benchmarking. They are all companies that use Target Training International's unique job benchmarking process and assessments. This is the program we use in our 7-Step process.

Win #1

A mortgage company was experiencing over 300% turnover annually among their sales department. The position was benchmarked and the top 5 sales people were compared to the benchmark. **Turnover was reduced 250% in just 6 months** after job benchmarking.

Win #2

A service organization was losing 60% of all new hires during their first 60 days on the job. Using TTI tools, they changed the hiring process resulting in **no turnover for the last 60 days.**

Win #3

Another company was losing 50% of their new hires during the training program. Benchmarking the job and bringing in the right people **increased retention to 80%.**

Win #4

An organization had a **74% turnover** in their sales force. After the benchmarking and debriefing, they **reduced that number to zero** during the last 18 months.

Win #5

Another company ran reports but did not go over the reports on a one-to-one basis and still showed a **26% increase in employee satisfaction.**

Win #6

One company ran 800 people through the Success Discovery Process and had a **50% increase in employee satisfaction.**

Win #7

Your company's Success Story here!